



Crown  
Commercial  
Service

# Fleet solutions

- let CCS be the driving force for all your fleet needs

great discounts

direct order  
options

bulk buying

local dealers

social value











## Why work with us

Our fleet solutions cover the purchase and lease of a wide range of vehicles from cars, 4x4s and motorcycles, through vans and commercial vehicles (including heavy goods vehicles, such as refuse collection vehicles), to minibuses and coaches. This is supported by a range of additional services including vehicle conversions, fleet management and maintenance, tyres and telematics.

In line with our whole life cost strategy, we can also offer you best value solutions for vehicle hire, fuels cards, insurance, liquid fuels and traffic management technology solutions - ensuring all your fleet needs are covered, however big or small.

### Choose CCS and benefit from:

-  **great discounts:** competitive standard discounts. For example, an average standard discount of 32% on manufacturer's retail price (MRP) for vehicle purchase. What's more suppliers on the lease and conversion agreements can also access these discounts for you
-  **direct order options:** standard cars and light commercial vehicles can be bought or leased directly without the need to run a further competition
-  **easy to use portal:** online quotations and a full breakdown of costs allow you to compare options and evaluate whole life costs. Access the Fleet Portal for vehicles quotations: [www.fleetportal.crowncommercial.gov.uk](http://www.fleetportal.crowncommercial.gov.uk)
-  **bulk buying:** by combining your requirements with those of other organisations we can help you make great savings on the whole cost of vehicles - whether you need 1 or 1,000. We do this by using standardised vehicle specifications and using our bulk buying power to make your requirements more attractive to suppliers. We then run an eAuction for you, so there is very little administration for you to deal with, and you can save as much as 40% against MRP
-  **local dealers:** suppliers are responsible for the complete supply chain from manufacture to after sales support, and you can choose a local dealer for delivery and after sales service
-  **social value:** build in social value and sustainability measures, such as opting for ultra low emission vehicles, or working with suppliers to offer apprenticeships or employment locally

# Our agreements



**Vehicle Purchase (RM6060):** buy a wide range of vehicles including cars, 4x4s, commercial vehicles (including heavy goods vehicles, such as refuse collection vehicles), buses, coaches, motorcycles and blue light vehicles.

**Vehicle Lease and Fleet Management (RM3710):** lease vehicles from cars, 4x4s and commercial vehicles to electric cars, converted vehicles, buses, coaches, trailers and municipal vehicles. You can also access fleet management services and additional services such as maintenance and repair, accident and risk management and salary sacrifice.

**Vehicle Conversion Dynamic Purchasing System (RM3814):** for conversions, modifications and other services, such as design and consultancy, for vehicles of all shapes, specifications and sizes. This flexible and dynamic way to buy offers benefits for both you and suppliers.

**Supply and Fit of Tyres (RM3767):** a comprehensive range of tyres with options for supply and fit at your own or supplier premises, plus roadside fitting. Additional services include a tyre hotel facility, emergency breakdown recovery, wheel balancing, wheel and axle alignment checks and puncture repair.

**Traffic Management Technology (RM1089):** access traffic management goods, services and innovative solutions, including electrical charging points to support a sustainable transport infrastructure.

**National Fuels (RM3801):** access to a wide range of fuel types including petrol, diesel and bioethanol, plus lubricants and greases.

**Vehicle Hire Solutions (RM1062):** hire a wide range of vehicles from cars and 4x4s to minibuses and commercial vehicles. International hire and car share are also available. The car share service offers great savings through the introduction of a shared fleet resource and pay-as-you-go models. Switching from daily vehicle hire or private mileage schemes (grey fleet) to a car share model can help you make significant savings, reduce your carbon footprint and enhance duty of care.

**Insurance Services (RM3731):** motor insurance and brokerage services, plus support services such as claims handling and risk management.

**Fuel Cards and Associated Services (RM6000):** a simple way to pay for vehicle fuel at retail outlets, cheaper than pump price. Fuel cards can be used throughout the UK and Europe to pay for fuel at forecourts or by bunkering at designated bunker sites. Receive a supplier rebate and management information to help you manage your fleet more efficiently.

**Vehicle Telematics (RM3754):** designed to help you manage your fleet more effectively by improving safety and efficiency through the use of telematics technology. By monitoring fuel consumption, vehicle tracking and driver behaviour you can identify ways to make significant cost reductions based on the whole life cost of vehicles. Vehicle tracking also supports the management of risk, driver safety (including two-way communication), work planning and vehicle usage.



## Why wait? start saving today

If you would like to find out more, please get in touch:



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